



## EDGBASTON PRIORY CLUB

### **Position: Chief Executive**

The Edgbaston Priory Club is one of the UK's most prominent and respected private members sports club, with a heritage dating back to the 1875 and it was integral to the creation of tennis as we all know today. The Club has experienced significant transformation over the last two decades under the helm of the current CEO and his team and of course, this role continues to be as critical and relevant as ever. We are delighted to provide initial details below.

#### **The Role**

The CEO position exists to develop the strategic and commercial aims of the Club as approved by the Board and Chairperson. This includes liaison and advising on all operational and commercial strategies, 5-year vision planning and strategy, driving change and service excellence and also will be ultimately responsible for the daily operations of a prestigious members club with over 3,000 private members.

You will be expected to be visible in all areas of Club operations and work towards the shared aims and goal of the Club, maintain and enhance the excellent working culture and senior leadership team, advising on infrastructure change and personal and professional development for the good of the Club, be a Mentor to all senior team members and uphold the values and ethics that the Club stands

#### **The Person**

We are seeking to talk to experienced Senior Professionals who are able to recognise the opportunity and align their relevant experience and ambitions with the CEO position.

To that end and given the context of the role requirements we are seeking the following experience and capabilities;

#### **Essential criteria**

##### Experience

- Successful track record at senior management level
- Can operate both strategically and operationally
- First-class manager with demonstrable experience in customer relations
- Strong financial acumen
- Proven track record in delivering targeted financial outcomes and cost control
- Exemplary stakeholder management
- Commitment to a strong governance culture including health & safety, safeguarding and data protection.

##### Skills

- Ability to work in partnership with the Board, Member Council and Sub-committees
- Strong team leadership
- A natural consensus-builder but has the courage of one's convictions
- Strong work ethic; energy and willingness to work flexible and unsociable hours
- Strong public speaker and presenter; ability to manage high pressure and challenging meetings
- An embedded service philosophy and culture
- Results-orientated focus

##### Personal attributes

- Understanding that EPC is primarily a members Club
- Ability to engage with members

- Politically savvy and robust
- Incisive thinker and decisive decision-maker
- Demonstrates high levels of emotional intelligence
- Be committed to the Club's ethos and values

**Desirable additional criteria**

- An understanding and passion for sports
- IT & social media literate
- Willingness to embrace progressive and innovative developments
- Project management experience
- Experience with best in class food and beverage management

**(A full Job Specification is available upon request.)**

If you would like to be considered for this opportunity to develop your career with Edgbaston Priory Club and feel that you can offer the skills, experience, flexibility and qualities that we are looking for, please apply direct to:

**Damian Navas**  
**Director & Co-Founder**

**0121 796 0150**  
**07976 372 002**  
[dnavas@haigand.co](mailto:dnavas@haigand.co)

**Edgbaston Priory Club Commitment to Safeguarding**

Edgbaston Priory Club acknowledges the duty of care to safeguard and promote the welfare of children and vulnerable adults. The Club is committed to ensuring safeguarding practices reflects statutory responsibilities, government guidance and complies with best practise and local authority requirements.